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CLAIMS

What is claimed is:

A novel pharmacophore model as defined by the parameters of Table 4 and Table

- 2. The novel pharmacophore model of claim 1, wherein scaffold molecules derived therefrom can be used as a basis for compounds directed to inotropic Na, K-ATPase inhibition.
- 3. The novel pharmacophore model of claim 1, wherein the model produces an Na, K-ATPase inhibitor compound of the formula:

wherein R1, R2, R3 and R4 can be any organic functional group containing a hydrogen bond donor or a hydrogen bond acceptor and X is any element or group that allows the compound to retain inotropic activity.

- 4. The novel pharmacophore model of claim 3, wherein X is N, O, S, or C.
- 5. A method of using a pharmacophore model to create an Na, K-ATPase inhibitory compound comprising the steps of:

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(a) creating alignment between SERCA and Na, K-ATPase, wherein SERCA is a template;

- (b) transferring coordinates from the template to a model for structurally conserved regions;
- (c) generating variable regions;
- (d) refining the model through energy minimization steps; and
- (e) performing docking analysis of prospective drug candidates.
 - 6. The method of claim 5, further comprising the steps of:
- (f) delineating the essential pharmacophoric elements for high binding affinity;
- (g) searching databases of known compounds using the restraints as implicated by the pharmacophore with allowable tolerances; and
- (h) utilizing de novo rational drug design and computer aided molecular modeling to design novel compounds using the restraints as implicated by the pharmacophore with allowable tolerances.
- 7. The method of claim 6, wherein the allowable tolerances in steps (g) and (h) is $\pm 10\%$.
- 8. The method of claim 5, wherein step (a) is comprised of dynamic programming and threading.
 - 9. The method of claim 5, wherein SERCA is SERCA1a.
- 10. The method of claim 5, wherein the steps are carried out using a computer-readable medium having computer-executable instructions.
- 11. The method of claim 10, wherein the steps are carried out using molecular modeling software.
- 12. A method of treating an individual with a heart disease comprising administering a therapeutically effective amount of an novel inotropic compound created using a novel pharmacophore model as defined by Table 4 and Table 5.

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13. The method of claim 12, wherein the novel pharmacophore model produces novel inotropic drugs of the formula of:

or

- 14. The method of claim 13, wherein the novel drugs have a wider therapeutic index than either ouabain or digoxin.
- 15. The method of claim 12, wherein the heart disease treated is congestive heart failure and supraventricular arrhythmia.
- 16. The method of claim 12, wherein the novel inotropic compound is administered in a pharmaceutically acceptable carrier.
- 17. The method of claim 12, wherein the novel inotropic compound is administered parenterally or orally.
- 18. The method of claim 12, wherein residues Q111, D121, E908 and M973 are unaltered.

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